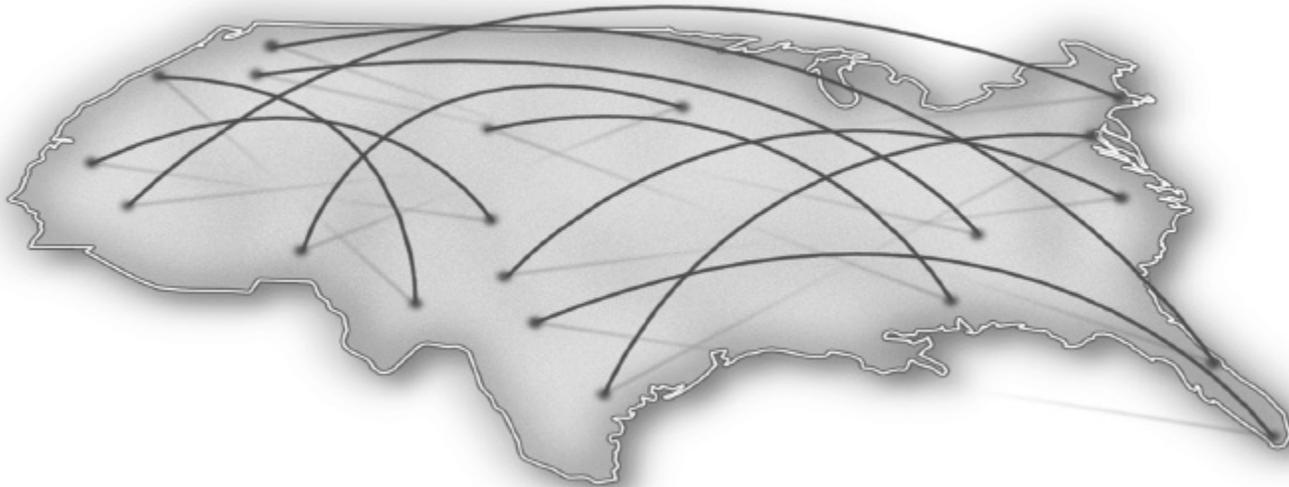


NEXTEL[®]

Government Accounts Program



Nextel Today

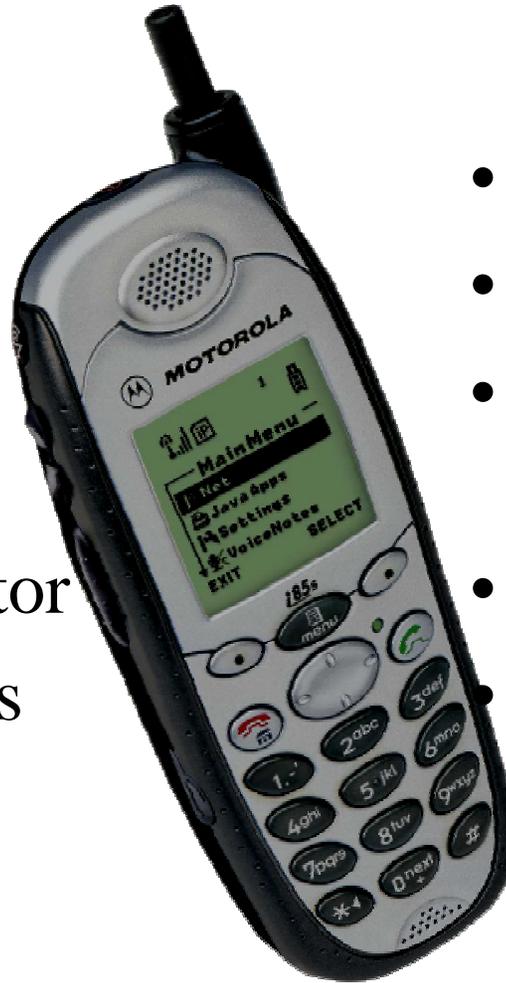
- ✧ Nation's largest all-digital network.
- ✧ Coverage in over 400 cities nationwide.
- ✧ 8.2 million digital units in service
- ✧ Currently have 110,000 units in service with Federal Government; 330,000 units in Government/Education segment.
- ✧ Only company offering international service using two digital formats with One Phone and ONE phone number



NEXTEL

Basic Features

- Alternate Line Service
- Caller ID
- Quickstore
- Missed Call Indicator
- Multiple Languages
- Auto Answer
- Keypad Lock
- Last 10 Calls Sent and Received
- Call Timers
- + Dialing -- for international calling



Unique Features

- ✧ iDEN Network - TDMA - Time Division Multi Access
 - ✧ Services follow you Nationwide, and Internationally
 - ✧ Inherent Privacy - Prevents Number Cloning
- ✧ Saves Resources: Time and Money
 - ✧ Improves Communication Efficiency-Streamlines Communications
 - ✧ One Second rounding After First Minute
 - ✧ Pooled Billing
 - ✧ No Roaming Charges
- ✧ Interoperability
 - ✧ Customized Communications Matrices
 - ✧ Cross Fleeting Capabilities
 - ✧ Talk Groups
 - ✧ Private Call
 - ✧ Compatible with consoles



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Cross Functional Communications

- Serves Multiple Target Audiences
 - Administration
 - Department of Defense
 - Distribution
 - Emergency Management
 - Facilities Management
 - Information Systems Management
 - Law Enforcement/Public Safety
 - Mobile Work Groups - Intra and Inter Agency
 - Technicians



NEXTEL

Our Secret Weapon



NEXTEL

Product Capabilities

The Intelligent System
That's Easy to Use

Nextel Wireless Web

- Circuit and Packet Data
- Micro web browser
- Wireless Knowledge
- Specialized Applications

Menu driven screen

Scan and select functions

Direct Connect

- Private conversation capability
- Instant access
- Work team/ group conferencing
- Call-back alert feature

Digital Cellular Service

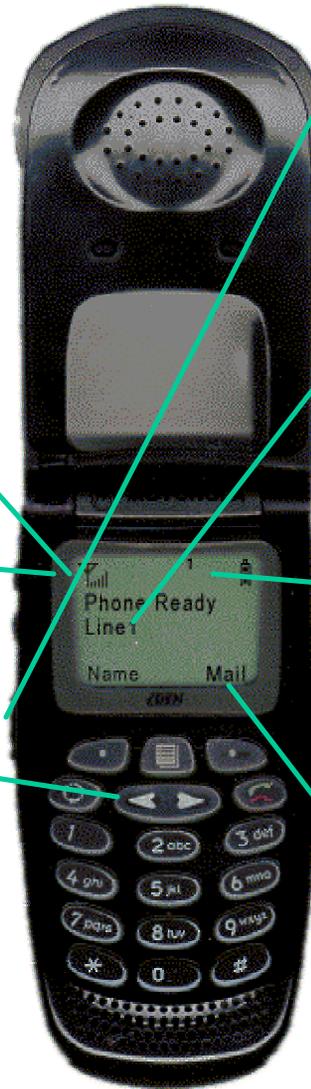
- Integrated services nationwide
- Alpha or Speed dialing
- 4 Call forwarding features

Text/numeric messaging

- Guaranteed message delivery
- Text messages - 2 Way paging
- One-touch call-back
- Message acknowledgment feature

Voicemail

- Full-featured communication system
- Call screening/call control
- On-screen notification of new messages



NEXTEL



i2000 Handset

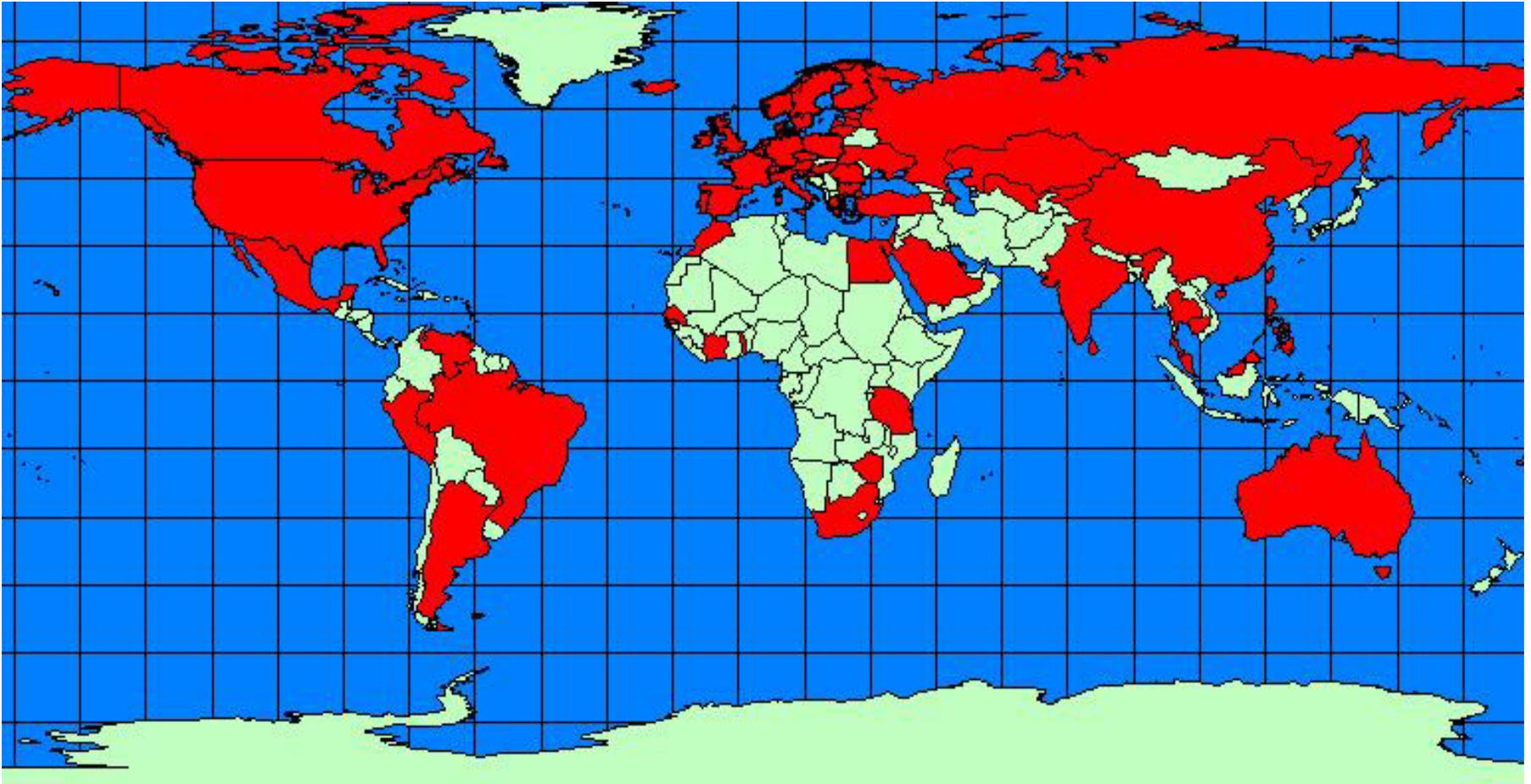
- The i2000 is the **FIRST** digital dual-mode handset containing software that combines the iDEN 800 and GSM 900 digital frequencies. This combination allows customers to seamlessly roam on both networks *throughout the world*.
- **Handset Features include:**
 - International dialing capabilities (+ Dialing)
 - 4 different user programmable languages including English, French, Spanish, and Brazilian Portuguese
 - SIM card that contains the subscriber's billing information and utilizes a PIN (Personal Identification Number) as well as a PUK (PIN Unlocking Key) for added security
 - Caller ID
 - Speaker Phone
 - Text and Numeric Paging (SMS)
 - Voicemail
 - Missed Call Indicator
 - 3-Way Calling
 - Keypad lock
- **Features that work on iDEN network:**
 - Direct Connect



NEXTEL

Nextel Worldwide - Signed Roaming Partners

One Phone, One Number, worldwide
124 networks in 75 countries



Nextel Wireless Web Services

- Nextel Online & Nextel Online Plus
- Nextel Two-way Messaging
- Nextel Online Dial-Up Service
- Competitive Information
- MyDocsOnline.com
- Mobile E-mail Solutions
- Nextel Industry Solutions

*Customers must have data capable *Plus* phones.

Nextel Wireless Manager

Nextel Wireless Manager is a secure extranet web site that provides customers the ability to manage their Nextel accounts.

Customers can:

- **Place Electronic Orders**
- **View and Edit Account Data**
- **Billing Data Options**



Nextel Mobile Extension

Nextel's Mobile ExtensionSM is a communication solution that integrates PBX features and functions with any Nextel handset and can be used while traveling on campus, off campus or across the country. The service operates on licensed spectrum.



DSSW Account Management

- Government Account Manager- Tom Hoyes
- Project Manager- Marcus Plating
- Government Account Executives- Alan Digilio and Jodi Renbaum
- Training and Customer Support- Monica Payne and Kim Cathey
- 24 x 7 Customer Care- 800 390 7545

Transition/Ordering Procedures

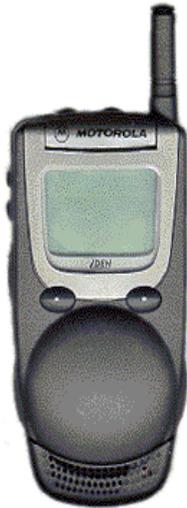
- Order given to Nextel's Government Account Executive via phone, e-mail, or fax
- Product is shipped within 5 business days
- Nextel rep will train the end-user on the use of the phone and return old unit if transitioned phone.
- Summary report sent weekly to DSSW

Service/Billing

- Warranty- 1 year with extended options
- Service Centers for walk-in repairs - several throughout DC area
- Inventory- Electronic ordering and tracking capability
- Billing- Smart CD format available, A1/S1 and several variations are optional

Nextel Product Portfolio

Questions and Answers



i1000plus



i550plus



i700plus



i2000plus



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